



# 4Q2021 Results Call March 10, 2021

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Financial statements as of and for the quarter ended on **December 31, 2021** include the effects of the inflation adjustment, applying IAS 29. Accordingly, the financial statements have been stated in terms of the measuring unit current at the end of the reporting period, including the corresponding financial figures for previous periods informed for comparative purposes.

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#### Cautionary Statements Relevant to Forward-Looking Information

This presentation contains certain forward-looking information and forward-looking statements as defined in applicable securities laws (collectively referred to in this presentation as "forward-looking statements") that constitute forward-looking statements. All statements other than statements of historical fact are forward-looking statements. The words "anticipate," "believe," "could," "expect," "should," "plan," "intend," "will," "estimate" and "potential," and similar expressions, as they relate to the Company, are intended to identify forward-looking statements.

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#### Adjusted EBITDA

In this presentation, Adjusted EBITDA, a non-IFRS financial measure, is defined as net income for the year, plus finance expenses, minus finance income, minus share of the profit of associates, plus income tax expense, plus depreciations and amortizations, minus net results of non-continuing operations. The Adjusted EBITDA may not be useful in predicting the results of operations of the Company in the future.

Adjusted EBITDA is believed to provide useful supplemental information to investors about the Company and its results. Adjusted EBITDA is among the measures used by the Company's management team to evaluate the financial and operating performance and make day-to-day financial and operating decisions. In addition, Adjusted EBITDA is frequently used by securities analysts, investors and other parties to evaluate companies in the industry. Adjusted EBITDA is believed to be helpful to investors because it provides additional information about trends in the core operating performance prior to considering the impact of capital structure, depreciation, amortization and taxation on the results. Adjusted EBITDA should not be considered in isolation or as a substitute for other measures of financial performance reported in accordance with IFRS. Adjusted EBITDA has limitations as an analytical tool, including:

• Adjusted EBITDA does not reflect changes in, including cash requirements for, our working capital needs or contractual commitments;

• Adjusted EBITDA does not reflect our finance expenses, or the cash requirements to service interest or principal payments on our indebtedness, or interest income or other finance income;

• Adjusted EBITDA does not reflect our income tax expense or the cash requirements to pay our income taxes;

• although depreciation and amortization are non-cash charges, the assets being depreciated or amortized often will need to be replaced in the future, and Adjusted EBITDA does not reflect any cash requirements for these replacements;

• although share of the profit of associates is a non-cash charge, Adjusted EBITDA does not consider the potential collection of dividends; and

• other companies may calculate Adjusted EBITDA differently, limiting its usefulness as a comparative measure.

The Company compensates for the inherent limitations associated with using Adjusted EBITDA through disclosure of these limitations, presentation of the Company's consolidated financial statements in accordance with IFRS and reconciliation of Adjusted EBITDA to the most directly comparable IFRS measure, net income. For a reconciliation of the net income to Adjusted EBITDA, see the tables included in this release. For more information see "Adjusted EBITDA Reconciliation" below.



## 4Q2021 Results call - Agenda







- Key Performance Indicators
- 4Q2021 and 2021 Financials



Q&A



## **Industry overview**



## Total generation increased 1% to 35,530 GWh:

- Thermal: Decrease related to lower availability.
- Hydro: Higher waterflows (only in Parana and Uruguay)
- Nuclear: Recovery of Atucha II.
- Renewable: New capacity commenced operations.

## New installed capacity (4Q2021):

- La Puna: 100 MW (Renewable Solar)
- Altiplano I: 100 MW (Renewable Solar)
- Cañadón León: 101,5 MW (Renewable Wind)
- Cañadón León: 21,2 MW (Renewable Wind)
- Unitan: 6,7 MW (Renewable Biomass)

**Energy Generation (GWh)** 





#### Source: Company information, CAMMESA

## **Industry overview**

**Energy Demand (GWh)** 



## Energy Demand Composition



Source: Company information, CAMMESA

#### All three months of the quarter showed increases.

✓ Recovery of economic activity.

✓ Lower restrictions due to Covid-19

#### Increase of energy demand focused on great demand users and commercial use



#### **Energy Demand per month**

## **Central Puerto: Key performance indicators – 4Q2021**



## **Central Puerto: Key performance indicators – 2021**



#### **Energy generation (GWh)**



2020 2021 Source: Company information, CAMMESA. \* Average market availability for thermal units Thermal availability, 2021 vs 2020:

Robust average availability in the last 2 years in line with CPSA's operational history.

Availability was 8 percentage points above the market's average.



## **Central Puerto: Key financial data – 4Q2021**



Net Income (in billions of Ps.)



 +20.0%

 9.2

 7.2

 4Q2020

 3Q2021

 4Q2021



Debt Position (in billions of Ps.)



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## Revenues

#### 4Q2021 Revenues (in billions of Ps.)



#### **Energia Base**

- Lower hydro generation and a decrease in production from Puerto's combined cycle and some of its steam turbines
- During 4Q2020, Terminal 6 produced as an open cycle and was remunerated under Energia Base's resolution while in 4Q2021, the signed PPA iwas in place.
- ▲ Temporary additional income related to Res. 1037.

#### Sales under contracts

Increase in generation due to Terminal 6 and La Genoveva I wind farm.

#### **Steam sales**

▲ 36% Increase in production due to Mendoza ´s good performance and Terminal 6´s COD



# Adj. EBITDA\*

#### 4Q2021 Adj. EBITDA\* (in billions of Ps.)



#### Admin and Selling expenses

29% decrease in expenses, mainly due to: (i) a Ps 0.1 billion reduction in maintenance expenses and (ii) a Ps. 0.2 billon drop in taxes.

#### Other results, net

- 11% increase in depreciations and amortizations
- Reverse of Terminal 6's CAMMESA penalty related to delays
- Lower interests from clients and foreign exchange difference, due to lower peso's depreciation



## Consolidated Net income of Ps. 0,85 billion or Ps. 0.55 per share

#### 4Q2021 Consolidated Net Income (in billions of Ps.)



#### **Financial Results**

- Reduction on mark-to-market gains on financial assets compared to the same period of 2020.
- Exchange difference due to comparatively lower depreciation of the argentine peso and minor debt balances in USD. assets (3.98% depreciation during 4Q2021 vs 10.36% during 4Q2020)

#### Income Tax

Higher income tax for the period.

#### Impairment and FONI

Lower interests from clients and foreign exchange difference on operating assets, due to lower peso's depreciation and minor balances held during the period.





## **Cash Flow bridge**



#### Operations

- Operating Income
- Collection of FONI receivables and interest from clients
- Non-cash foreign exchange difference and monetary position
- Income tax paid

#### Investing activities

- CAPEX for new project (Terminal 6)
- Acquisition of financial assets

#### **Financing activities**

Debt service of loans obtained for the expansion projects



# 2021 Key financial figures



- Full operation of La Genoveva I and complete COD for Terminal 6.
- 29% increase in Energia Base since February 2021 and Resolution 1037.
- Decrease in hydro generation, offset by thermal and renewable generation
- ▲ 12% in steam production
- Lower gross profit and operating income
- Minor interest on trade receivables

- Higher loss on net monetary position
- Less finance income mainly due to minor gains on financial assets
- Higher taxes
- Losses in share of profit from associates
- Lower financial expenses due to less Fx variation





# Many thanks for your attention!

