



**1Q2022 Results Call** May 13, 2022

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Financial statements as of and for the quarter ended on **March 31, 2022** include the effects of the inflation adjustment, applying IAS 29. Accordingly, the financial statements have been stated in terms of the measuring unit current at the end of the reporting period, including the corresponding financial figures for previous periods informed for comparative purposes.

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#### Cautionary Statements Relevant to Forward-Looking Information

This presentation contains certain forward-looking information and forward-looking statements as defined in applicable securities laws (collectively referred to in this presentation as "forward-looking statements") that constitute forward-looking statements. All statements other than statements of historical fact are forward-looking statements. The words "anticipate," "believe," "could," "expect," "should," "plan," "intend," "will," "estimate" and "potential," and similar expressions, as they relate to the Company, are intended to identify forward-looking statements.

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#### Adjusted EBITDA

In this presentation, Adjusted EBITDA, a non-IFRS financial measure, is defined as net income for the year, plus finance expenses, minus finance income, minus share of the profit of associates, plus income tax expense, plus depreciations and amortizations, minus net results of non-continuing operations. The Adjusted EBITDA may not be useful in predicting the results of operations of the Company in the future.

Adjusted EBITDA is believed to provide useful supplemental information to investors about the Company and its results. Adjusted EBITDA is among the measures used by the Company's management team to evaluate the financial and operating performance and make day-to-day financial and operating decisions. In addition, Adjusted EBITDA is frequently used by securities analysts, investors and other parties to evaluate companies in the industry. Adjusted EBITDA is believed to be helpful to investors because it provides additional information about trends in the core operating performance prior to considering the impact of capital structure, depreciation, amortization and taxation on the results. Adjusted EBITDA should not be considered in isolation or as a substitute for other measures of financial performance reported in accordance with IFRS. Adjusted EBITDA has limitations as an analytical tool, including:

• Adjusted EBITDA does not reflect changes in, including cash requirements for, our working capital needs or contractual commitments;

- Adjusted EBITDA does not reflect our finance expenses, or the cash requirements to service interest or principal payments on our indebtedness, or interest income or other finance income;
- Adjusted EBITDA does not reflect our income tax expense or the cash requirements to pay our income taxes;
- although depreciation and amortization are non-cash charges, the assets being depreciated or amortized often will need to be replaced in the future, and Adjusted EBITDA does not reflect any cash requirements for these replacements;

• although share of the profit of associates is a non-cash charge, Adjusted EBITDA does not consider the potential collection of dividends; and

• other companies may calculate Adjusted EBITDA differently, limiting its usefulness as a comparative measure.

The Company compensates for the inherent limitations associated with using Adjusted EBITDA through disclosure of these limitations, presentation of the Company's consolidated financial statements in accordance with IFRS and reconciliation of Adjusted EBITDA to the most directly comparable IFRS measure, net income. For a reconciliation of the net income to Adjusted EBITDA, see the tables included in this release. For more information see "Adjusted EBITDA Reconciliation" below.



# 1Q2022 Results call - Agenda



1Q2022 News

Industry Overview



- Key Performance Indicators
- 1Q2022 Financials



Q&A



# 1Q 2022 News

# Resolution SE N°238/2022 (April 21, 2022)

- Updates remuneration prices for energy and capacity of generation units not committed under a PPA (Energía Base)
- **Replaces** Annex I to V of the former Resolution SE No. 440/2021 and eliminates section 4 of the Resolution SE No. 1037/2021
- Increases remuneration values by 30% retroactively to February 2022 and provides for an additional 10% increase above the new values, which will become effective in June 2022.
- **Removes the "Use Factor"** from the capacity payment calculation, improving revenue performance.





# **Industry overview**



# Total generation increased 1% to 35,719 GWh:

- ✓ Higher demand
- Thermal: New capacity installed.
- Hydro: Decline due to lower waterflows.
- Nuclear: Recovery of Atucha I and II.
- Renewable: New capacity commenced operations.

# New installed capacity (1Q2022 vs 1Q2021):

- Terminal 6: 100 MW (Thermal CC TV)
- Los Teros: 123 MW (Renewable Wind)
- Loma Blanca 6: 102 MW (Renewable Wind)
- Cañadon Leon: 101 MW (Renewable Wind)
- Guañizauil: 100 MW (Renewable Solar)
- La Puna: 100 MW (Renewable Solar)
- Altiplano I: 100 MW (Renewable Solar)

## **Energy Generation (GWh)**





# Industry overview



# **Energy Demand Composition (%)**



slight decrease.

· January and February showed increases and March a

✓ Recovery of economic activity.

✓ Lower restrictions due to Covid-19

 Increase of energy demand focused on great demand users and commercial use

**Energy Demand per month (GWh)** 



Source: Company information, CAMMESA

# **Key performance indicators – 1Q2022**



# Key financial data – 1Q2022





Adj. EBITDA exc Impairment & FONI FX Difference and interests (in billions of Ps.)



Debt Position (in billions of Ps.)



# Revenues

# 1Q2022 Revenues (in billions of Ps.)



## Energía Base

- ▲ Increase in generation of 19%.
- Tariffs increase by Resolution 238/22 since Feb. 2022 of 30%, lower than inflation in the period.

## Sales under contracts

- ▲ Increase in generation due to Terminal 6 combined cycle completion and wind plants.
- Negatively impacted by a higher inflation's adjustment over the peso's depreciation in the period.

### Steam sales

- ▲ 76% Increase in production, due to Terminal 6 combined cycle completion.
- Negatively impacted by a higher inflation's adjustment over the peso's depreciation in the period.

Depreciation LTM Mar.22 20.7%

Inflation LTM Mar.22 55.1%



# Adj. EBITDA excluding Impairment & FONI FX Difference and interest



# 1Q2022 Adj. EBITDA excluding Impairment & FONI FX Difference and interests (in billions of Ps.)

## **Cost of sales**

▲ 6% decrease in costs of sales, mainly related to lower operational costs

## Other results, net

▲ Increase in other results due to insurance recovery from Lujan de Cuyo and Manque´s sites.



# Consolidated Net income of Ps. 4.8 billion or 3.18 Ps. per share

# 1Q2022 Consolidated Net Income (in billions of Ps.)



## **Financial Results**

- Less financial expenses due to reduction in Company's indebtedness during 2021.
- Lower foreign exchange difference due to comparatively lower depreciation of the argentine peso and minor debt balances in USD.

## Income Tax

Higher income tax for the period

## Impairment and FONI

V Lower interests and foreign exchange difference on FONI trade receivables, due to lower balance held during the period.



# **Cash Flow bridge**



## Operations

- Operating Income
- Collection of FONI receivables and interest from clients
- Non-cash foreign exchange difference and monetary position
- Income tax paid

## Investing activities

Purchase of short-term investments

## **Financing activities**

Debt service amortizations of existing loans related to expansion projects





# Many thanks for your attention!

