

MoSys, Inc.
Condensed Consolidated Statements of Operations
(Unaudited)
(in thousands, except per share amounts)

	Q3 2017	Q4 2017	Q1 2018	Q2 2018	Q3 2018	Q4 2018	Q1 2019	Q2 2019	Q3 2019
Net revenue									
Product	\$ 2,231	\$ 3,536	\$ 3,704	\$ 4,051	\$ 4,056	\$ 3,242	\$ 3,386	\$ 2,810	\$ 1,037
Royalty and other	<u>222</u>	<u>257</u>	<u>504</u>	<u>547</u>	<u>287</u>	<u>209</u>	<u>134</u>	<u>256</u>	<u>169</u>
Total net revenue	<u>2,453</u>	<u>3,793</u>	<u>4,208</u>	<u>4,598</u>	<u>4,343</u>	<u>3,451</u>	<u>3,520</u>	<u>3,066</u>	<u>1,206</u>
Cost of net revenue									
Product and other	<u>1,256</u>	<u>2,104</u>	<u>1,601</u>	<u>1,833</u>	<u>1,948</u>	<u>964</u>	<u>1,354</u>	<u>1,228</u>	<u>407</u>
Total gross profit	<u>1,197</u>	<u>1,689</u>	<u>2,607</u>	<u>2,765</u>	<u>2,395</u>	<u>2,487</u>	<u>2,166</u>	<u>1,838</u>	<u>799</u>
Gross profit (%)	<u>48.8%</u>	<u>44.5%</u>	<u>62.0%</u>	<u>60.1%</u>	<u>55.1%</u>	<u>72.1%</u>	<u>61.5%</u>	<u>59.9%</u>	<u>66.3%</u>
Operating expenses									
Research and development	1,436	924	1,051	990	1,023	1,065	1,153	981	1,097
As a % of revenue	<u>58.5%</u>	<u>24.4%</u>	<u>25.0%</u>	<u>21.5%</u>	<u>23.6%</u>	<u>30.9%</u>	<u>32.8%</u>	<u>32.0%</u>	<u>91.0%</u>
Selling, general and administrative	1,244	1,043	989	1,250	919	937	972	932	1,059
As a % of revenue	<u>50.7%</u>	<u>27.5%</u>	<u>23.5%</u>	<u>27.2%</u>	<u>21.2%</u>	<u>27.2%</u>	<u>27.6%</u>	<u>30.4%</u>	<u>87.8%</u>
Impairment of goodwill	-	-	-	-	3,159	9,697	-	-	420
As a % of revenue	<u>0.0%</u>	<u>0.0%</u>	<u>0.0%</u>	<u>0.0%</u>	<u>72.7%</u>	<u>281.0%</u>	<u>0.0%</u>	<u>0.0%</u>	<u>34.8%</u>
Restructuring charges	50	269	-	-	-	-	-	-	-
As a % of revenue	<u>2.0%</u>	<u>7.1%</u>	<u>0.0%</u>	<u>0.0%</u>	<u>0.0%</u>	<u>0.0%</u>	<u>0.0%</u>	<u>0.0%</u>	<u>0.0%</u>
Total operating expenses	<u>2,730</u>	<u>2,236</u>	<u>2,040</u>	<u>2,240</u>	<u>5,101</u>	<u>11,699</u>	<u>2,125</u>	<u>1,913</u>	<u>2,576</u>
Total operating expenses (%)	<u>111.3%</u>	<u>59.0%</u>	<u>48.5%</u>	<u>48.7%</u>	<u>117.5%</u>	<u>339.0%</u>	<u>60.4%</u>	<u>62.4%</u>	<u>213.6%</u>
Income (loss) from operations	(1,533)	(547)	567	525	(2,706)	(9,212)	41	(75)	(1,777)
Income (loss) from operations (%)	<u>-62.5%</u>	<u>-14.4%</u>	<u>13.5%</u>	<u>11.4%</u>	<u>-62.3%</u>	<u>-266.9%</u>	<u>1.2%</u>	<u>-2.4%</u>	<u>-147.3%</u>
Other income (loss), net	(206)	(228)	(218)	(209)	(104)	(39)	(31)	(28)	(24)
Income (loss) before income taxes	(1,739)	(775)	349	316	(2,810)	(9,251)	10	(103)	(1,801)
Income tax (benefit) provision	4	(249)	1	1	2	9	-	-	-
Net income (loss)	<u>\$ (1,743)</u>	<u>\$ (526)</u>	<u>\$ 348</u>	<u>\$ 315</u>	<u>\$ (2,812)</u>	<u>\$ (9,260)</u>	<u>\$ 10</u>	<u>\$ (103)</u>	<u>\$ (1,801)</u>
Net income (loss) as a % of revenue	<u>-71.1%</u>	<u>-13.9%</u>	<u>8.3%</u>	<u>6.9%</u>	<u>-64.7%</u>	<u>-268.3%</u>	<u>0.3%</u>	<u>-3.4%</u>	<u>-149.3%</u>
Net income (loss) per share									
Basic and diluted	<u>\$ (0.22)</u>	<u>\$ (0.07)</u>	<u>\$ 0.86</u>	<u>\$ 0.77</u>	<u>\$ (6.83)</u>	<u>\$ (5.03)</u>	<u>\$ 0.00</u>	<u>\$ (0.05)</u>	<u>\$ (0.83)</u>
Shares used in computing net income (loss) per share									
Basic	7,938	8,068	407	409	412	1,839	2,153	2,159	2,171
Diluted	7,938	8,068	417	420	412	1,839	2,271	2,159	2,171

Reconciliation of GAAP to Non-GAAP Net Loss and Net Loss Per Share
(In thousands, except per share amounts; unaudited)

	Q3 2017	Q4 2017	Q1 2018	Q2 2018	Q3 2018	Q4 2018	Q1 2019	Q2 2019	Q3 2019
GAAP net income (loss)	\$ (1,743)	\$ (526)	\$ 348	\$ 315	\$ (2,812)	\$ (9,260)	\$ 10	\$ (103)	\$ (1,801)
Stock-based compensation expense									
- Research and development	119	90	6	83	106	132	(27)	67	41
- Selling, general and administrative	78	77	88	76	87	96	23	52	43
Total stock-based compensation expense	197	167	94	159	193	228	(4)	119	84
Restructuring charges	50	269	-	-	-	-	-	-	-
Impairment of goodwill	-	-	-	-	3,159	9,697	-	-	420
Amortization of intangible assets	28	28	28	28	28	28	-	-	-
Non-GAAP net income (loss)	\$ (1,468)	\$ (62)	\$ 470	\$ 502	\$ (2,591)	\$ (9,004)	\$ 6	\$ 16	\$ (1,297)
GAAP income (loss) per share - basic and diluted	\$ (0.22)	\$ (0.07)	\$ 0.86	\$ 0.77	\$ (6.83)	\$ (5.03)	\$ 0.00	\$ (0.05)	\$ (0.83)
Reconciling items									
- Stock-based compensation expense	0.02	0.02	0.23	0.39	0.47	0.12	(0.00)	0.06	0.04
- Restructuring charges	0.01	0.03	-	-	-	-	-	-	-
- Impairment of goodwill	-	-	-	-	7.67	5.27	-	-	0.19
Non-GAAP net income (loss) per share - basic and diluted	\$ (0.18)	\$ (0.01)	\$ 1.16	\$ 1.23	\$ 1.38	\$ 0.38	\$ 0.00	\$ 0.01	\$ (0.60)
Shares used in computing non-GAAP net income (loss) per share									
Basic	7,938	8,068	407	409	412	1,839	2,153	2,159	2,171
Diluted	7,938	8,068	417	420	412	1,839	2,271	2,286	2,171
							shares reflects 1:20 reverse split		